

Grantee Name:	EVIDENCE ACTION, INC	
Report to:	OPEN PHILANTHROPY / GIVEWELL	
Project Title:	Dispensers for Safe Water	
Grant Period:	From: 12/1/2021	To: 6/1/2027
Financial Report No.:	2	
Current Reporting Period:	From: 1/1/2023	To: 12/31/2023

GENERAL OVERVIEW

This report covers the second year of the grant.

During the year, we completed the installation of 12,000 new dispensers in each of Malawi and Uganda. The total cost of the expansion was \$10,477 million, which represents 96% of the approved expansion budget. Over the 15 month expansion period, Malawi came in slightly over budget while Uganda had savings against the budget, as reflected in the Inception to Date columns in Table 2 below. No further costs will be incurred on expansion.

In aggregate across all 3 countries, maintenance costs were 89% of budget for Year 2 with Kenya slightly above budget while Malawi and Uganda were both below budget due to savings. In Malawi, and to a lesser extent Kenya, we benefitted from a weaker local currency against the USD in 2023 which resulted in lower USD costs. However, the impact of the weaker currency is being felt in higher local inflation pushing up prices of labor, transport and materials so we are anticipating higher costs in both local currency in USD in 2024.

Scoping activities are ongoing and will extend into year 3. The grant balance of \$379k in Table 1 reflects the unspent balance of the scoping activities against the original budget

TABLE 1
Breakdown of Givewell Funding

	Grant receipts	Expenses reported	Cumulative Available Balance
Year 1 - 2022	\$16,161,753	\$11,170,615	\$4,991,138
Year 2 - 2023	\$8,835,564	\$13,448,042	\$378,660
<i>Anticipated future receipts</i>			
Year 3 - 2024	\$11,103,949		\$11,482,609
Year 4 - 2025	\$8,055,472		\$19,538,081
Year 5 - 2026	\$4,666,301		\$24,204,382
Total	\$48,823,039	\$24,618,658	\$24,204,382

TABLE 2
Expenses summary by geography versus budget

	Amount in USD: INCEPTION TO DATE			Amount in USD: CURRENT YEAR			<div> Explanations for Variances of +/- 10% on Annual Program Budget {NB: TARGET AT FULL YEAR IS 100% SO ANALYSIS OF VARIANCES WILL BE FOR ANY AMOUNT GREATER THAN 110% OR LESS THAN 90%} The variances discussed in section below are based on Column headed D which is the variance on Total Program Budget. </div>
Budget A	BUDGET YR 1&2 B	Total DSW Expenses YR1 & YR2 C	% of ITD Budget Spent D	BUDGET YR 2 ¹ E	Total DSW Expenses YR 2 F	% of Budget Spent G	
Maintenance Kenya + ILC	\$6,579,522	\$6,194,990	94%	\$3,369,999	\$3,501,988	104%	
Maintenance Uganda	\$6,502,407	\$5,908,614	91%	\$4,739,104	\$4,127,056	87%	We benefitted from reduced chlorine prices, which was as a result of productive engagements with vendors. Other savings that were realized pertain to taxes on both dispenser parts and Chlorine. The savings on dispenser parts taxes is as a result of local sourcing having identified local suppliers for some of the requirements in Uganda.

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Maintenance Malawi	\$6,042,914	\$5,243,198	87%	\$4,594,636	\$3,628,396	79%	The program's costs for marketing, promotions, promoter engagements, and occupancy for office spaces were lower than earlier budgeted.
Maintenance sub total	\$19,124,843	\$17,346,802	91%	\$12,703,739	\$11,257,439	89%	
Expansion Uganda - budget for scaling up new dispensers was over 15 months with 9 months reported in year 1 and 6 months in year 2	\$5,516,885	\$4,596,718	83%	\$2,206,754	\$1,826,783	83%	There were savings on expansion activities for Uganda. While we achieved the expansion targets there were savings that were realized during the implementation period, in categories including Personnel, Contract Services and Program Materials and costs. The savings here were utilized to offset higher than expected transport costs, as well as Occupancy and Office-related costs. Transport costs were higher than anticipated in both countries (Uganda and Malawi) in part due to significant fuel price increases.
Expansion Malawi - budget for scaling up new dispensers was over 15 months with 9 months reported in year 1 and 6 months in year 2	\$5,366,822	\$5,880,934	110%	\$2,146,729	\$1,995,228	93%	There were savings on expansion activities for Malawi. While we achieved the expansion targets there were savings that were realized during the implementation period, in categories including Personnel, Contract Services and Program Materials and costs. The savings here were utilized to offset higher than expected transport costs, as well as Occupancy and Office-related costs. Transport costs were higher than anticipated in both countries (Uganda and Malawi) in part due to significant fuel price increases.
Expansion start up sub total	\$10,883,707	\$10,477,652	96%	\$4,353,483	\$3,822,011	88%	
Scoping new countries grant - - total budget is over 24 months with 9 months reported in year 1 and 12 months in year 2	\$854,824	\$598,282	70%	\$488,471	\$399,418	82%	Scoping is actively ongoing and the budget supported the teams in various activities in the year. Nonetheless we have not utilized the full contracting or occupancy budgets. The budget savings will be added to the available funds in 2024 as the team continues to review expansion possibilities.
Others Ethiopia (partnership)		\$44,791			-\$359		We have been supporting Ethiopia with dispensers hardware and Monitoring capacity building since 2017. This is a partnership with Millennium Water Alliance. The reported 2023 expenditure relates to an agreement we were implementing for mostly MLE related activities. Ethiopia is not part of the geographies supported by GiveWell and is included in this report to show the full DSW program. The net amount is negative due to a prior period adjustment to balance and close out the grant.
TOTAL COSTS	\$30,863,374	\$28,467,527	92%	\$17,545,693	\$15,478,510	88%	

NOTES

1. The budget submitted to Give Well for Year 2 was \$12,703,739

x \$6,742,155 maintenance for the current footprint,

x \$ 5,961,584 maintenance budget for the Expansion footprint.

In addition, as noted below we are reporting against budget rolled over from the year 1 grant disbursement for

x \$4,353,483 for Expansion Start up activities (i.e. related to installation)

x \$488,471 for Scoping new countries

2. The total expansion budget (fully disbursed in year 1 but planned to be spent over 15 months) was \$10,883,707. The Expansion only started in April 2022 so the budget reported in 2022 was for 9 months (\$6,530,224), thus the balance of **\$4,353,483** is reported in 2023

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3. The total Scoping budget (fully disbursed in year 1 but planned to be spent over 24 months) was \$ 976,942.

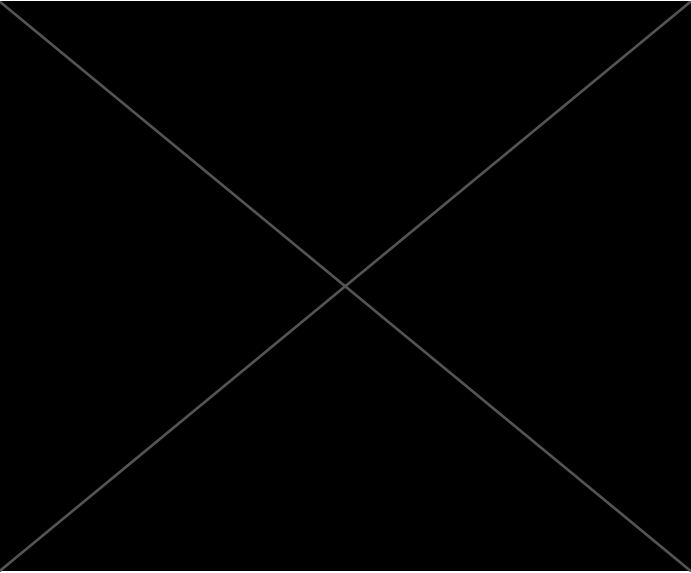
The activities only started in April 2022 so the budget reported in 2022 was for 9 months i.e. \$366,353. In 2023 we report against 12 months budget o**\$488,471**. There is still a budget balance of 3 months for 2024 i.e. \$122,118.

TABLE 3
2023 Expenses by cost category and geography

	Kenya maintenance + ILC ¹	Uganda maintenance	Malawi maintenance	Expansion Uganda	Expansion Malawi	Scoping new countries	Others Ethiopia (partnership)	TOTAL COSTS
Personnel	1,399,903	1,327,079	1,037,708	486,424	458,888	252,453	345	4,962,800
Contract Services	55,889	49,816	110,102	6,546	3,156	570	-	226,078
Travel and conferences	275,215	378,321	496,819	196,310	281,547	86,715	-	1,714,927
Program Materials and costs	930,142	1,434,254	1,085,072	722,430	756,792	7	659	4,929,356
Occupancy and office-related costs	303,073	309,538	382,499	143,582	197,706	7,202	337	1,343,937
Other ²	8,670	15,753	(73,076)	(5,784)	(7,218)	(8,456)	(1,972)	(72,084)
Total Direct Costs	2,972,894	3,514,762	3,039,123	1,549,507	1,690,871	338,490	(631)	13,105,014
Indirect costs	529,094	612,294	589,274	277,276	304,357	60,928	273	2,373,495
Total Costs	3,501,988	4,127,055	3,628,396	1,826,783	1,995,228	399,418	(359)	15,478,510

NOTE:

1. We made a request to Givewell to have the 60 ILC devices that were installed during the pilot supported under the Kenya DSW program. This request was reviewed and approved by Givewell. For 2023 we spent \$8,184 towards supporting these devices - this amount is included in the Kenya expenses.
2. The credit (negative amount) under the "Other" category represents gains on currency exchange.



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