



Natalie Stone &lt;nstone3@gmail.com&gt;

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## GiveWell review of AMF

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**Rob Mather** <rmather@againstmalaria.com>

Fri, Jun 24, 2011 at 3:40 PM

To: Elie Hassenfeld &lt;elie@givewell.org&gt;

Cc: Holden Karnofsky &lt;holden@givewell.org&gt;, Natalie Stone &lt;natalie@givewell.org&gt;, Wendy Knight &lt;wendy@givewell.org&gt;

Hi Elie-

I have added some comments below and will fill in gaps/send data/docs I can pull off over weekend..

Re 1. To follow.

Re 2. No problem.

Re 3. a) yes we can email you that. b) ditto

Re 4. As funds increase to us, the majority or vast majority of that money will go into larger scale programme. This is because there is a great need for large quantities of nets for national universal coverage campaigns. With many campaigns they do not have all the funding they need and there is a 'net (LLIN) gap'. There is a 44 million net gap right now for example across a raft of countries. As long as we are satisfied the right planning, partners and programme is in place, that is a very efficient mechanism for getting a large number of nets out to protect people. We are currently shipping 20,000 nets to Malawi and 21,500 nets to Mali, to be followed by 230,000 nets to Malawi and 80,000 nets to Mali. We should speak more about this as there is more background that is very important and, I would argue, interesting for the way distribution campaigns are now developing.

Re 5: a) Yes I can send this over b) I have to look at what we have here and will get back to you.

Re 6. Yes we have made good progress:

- PSI and Concern Universal have agreed to be distribution partners. CU will lead, PSI will provide support. They will have specific MOU listed and legally binding responsibilities.

- NMCP are about to confirm non-net funding (\$210k for \$1m of nets; \$70k of pre-distribution household by household survey to establish specific household location of 'usable LLINs in place; \$45k of shipping cost; \$70k of distribution cost; \$25k of post-distribution survey cost. Numbers estimated but will be close to this). Source is either NMCP or Global Fund.

This is a very important set of steps forward as this will be a 500,000 person survey in one district in Malawi.

We expect the survey to start next month, take 3 months and nets to be distributed thereafter over a 2 month period.

Still things to tie up but cautiously optimistic plans will progress to sign off point in the next 2 weeks.

Rgds

Rob

Robert Mather

Founder, AMF

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Against Malaria Foundation

See where the nets go: [www.AgainstMalaria.com/NetDelivery](http://www.AgainstMalaria.com/NetDelivery)

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**From:** Elie Hassenfeld [mailto:[elie@givewell.org](mailto:elie@givewell.org)]

**Sent:** 22 June 2011 03:51

**To:** Rob Mather

**Cc:** Holden Karnofsky; Natalie Stone; Wendy Knight

**Subject:** GiveWell review of AMF

Dear Rob,

Thanks again for taking the time to meet with me earlier this month. We've reviewed the email you sent and have thought further about what information we'd like about AMF.

The list below is what we'd receive in our "ideal" scenario. I'd be happy to talk over the phone to clarify why we're asking for what we are, and discuss various items you could send us and whether it would meet our needs.

For some context on this request, as GiveWell has matured, we've raised our bar for a "Gold medal" charity and as we reevaluate AMF, we want to make sure we've done our due diligence on each part of your process.

- **1.** You showed me an "Admin site" that gives you visibility into proposals with information about the MAG's responses, need for nets, and more. Would it be possible for GiveWell to gain access to this site? I recognize it might be a challenge to permission the site to restrict our access just to the parts that are most relevant, but I believe giving us this access is the most efficient way for us to obtain the information we're looking for.
- **2.** Once we review the admin site, we might ask you for your email correspondence with a select handful of organizations. (My impression was that a reasonable amount of back and forth occurred between you and applicant-organizations that would not be reflected in the admin site.
- **3.** Is there a record of all organizations that have contacted you to apply for a grant? One interest we have is vetting your process for approving/denying organizations, and to do that, we'd prefer a view of the entire process, so we'd like:

- A list of all organizations that have approached AMF seeking nets (i.e., even including those that did not submit a full proposal)
- The actual proposals submitted by organizations that ultimately applied for nets (whether their proposals were accepted or not) with an indication of whether they were funded or not and, if not, why not.

One of the ways in which we'll use this information is that we plan to contact a select group of organizations who did not receive nets from AMF to determine whether they were able to obtain nets elsewhere.

- **4.** My impression from our discussion is that most of the additional money you seek and would spend would be in a process like the \$1 million dollar donor's funds going to Malawi rather than allocating it to individual organizations submitting applications. Is this correct? If so, at what amount of funds raised would you transition from funding "small to medium size proposals" to larger distributions? Is it the case that \$250,000 is the cut off point and if you received this amount (or more) via GiveWell donors you'd likely fund larger proposals through discussions with National Malaria Control Programmes?
- **5.** Regarding the long-term follow up surveys, can you share the two items below (both of which I believe you discussed in a phone call you did with Natalie and Wendy earlier this year):
  - A spot check report from the hospital director in Malawi
  - Any reporting from spot checks done by PricewaterhouseCooper volunteers (and/or any other spot check reporting you may have)
- **6.** Our last update regarding the \$1 million donation you're allocating to Malawi was that  
"The next step here, which we are in the middle of now, is to identify the specific distribution partner in Malawi who, coordinating with the NMCP, will take responsibility for distributing these nets and the necessary reporting and accountability we require. At the same time, we are liaising with the NMCP to identify the specific districts in which the nets we would donate would be distributed and this includes AMF being sent the necessary supporting documentation and data so we are comfortable with the analysis that has gone into establishing the net need in these districts. The liaising process should be complete in the next month and we will then be in a position to make the nets commitment firm."

Is there any update on this? Do you have an expectation for when you'll allocate the nets?

Best,

Elie

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