



Natalie Stone <nstone3@gmail.com>

quick question about declined net requests

Rob Mather <rmather@againstmalaria.com>

Wed, Nov 2, 2011 at 10:57 AM

To: Natalie Stone <natalie@givewell.org>

Cc: Elie Hassenfeld <elie@givewell.org>

Dear Natalie-

Proposal that were unable to be funded attached for Nigeria and Philippines. I have also attached some of the email and documents received requesting help with nets. There should be a email address for your follow up in all cases but if there isn't, please let me know straight away. Many will have a telephone number and contact person which should help with quicker contact potentially giving we have not helped your timing (for which I apologise). If we help connect you with people, please let me know.

The Philippines proposal is an example of one which went passed the MAG but and was approved but we do not have the funds to cover all nets. The partner was due to raise significant funds but has been unable to do so. There si still a very large need for nets in this area, more than this proposal was for and we had hoped this might act as a pilot for a second stage – and hope it still might. The Nigeria proposal has not yet gone to our MAG as the funding is not there to help at this time. A second area of uncertainty is what help exactly is required in this region of Nigeria given a significant number of millions of nets are being distributed in Nigeria. It has not been possible to gain a conclusive response from the Nigerian NMCP such that we would be sure there is a need for nets and after which we would take the proposal to the MAG.

The other emails are a sample of those received that have typically resulted in conversations with the proposer, the relevant NMCP (or asking them to do so) and a conclusion reached that the MAG does not yet need to be asked as either or both a) we do not have the funds to provide nets b) more work is required by them before we would take forward the proposal. When funds are in place, we are then in a position to press to have proposals moved forward but it would not be fair to press a proposer when there are no funds at the end of their work.

Our primary focus for some months now has been national universal coverage campaigns and trying to assist with 'closing the gap' with regard to the nets still need so that nationwide universal coverage can be achieved. This we believe is the most efficient use of funds for nets as a) these are universal coverage campaigns which we believe maximises medium-term anti-malaria impact for a community (even though the medium-term impact data will only be gathered in the coming years); b) existing logistics activities can be leveraged helping to reduce or indeed minimise non-net costs (example: no additional central planning costs for the distribution now over a larger number of nets; leveraging nationwide data-

processing of pre-distribution data; leveraging existing nationwide communication campaigns; sharing of shipping costs between multiple net shipments via use of largest size containers etc); c) ensuring regions/communities do not miss out when a universal campaign occurs can help to avoid political disagreement over which regions should/not benefit from nets which itself can lead to significant delays (example: Malawi).

As you consider, therefore, the funding gap we have, you should be aware the main areas we are looking at are these universal coverage funding gaps rather than at smaller distribution proposals which we tend to discourage, through initial email exchange/telecom, if they are small. The attached email is the most recent AMF weekly email and you will gain a good sense of the many millions of nets yet to be funded.

We have not stopped working with groups with smaller projects, particularly when they are raising funds themselves for their own distributions (and for which to go ahead there must be close coordination with and approval from the relevant NMCP) but the number of these sorts of proposals we have received/accept has definitely declined.

When considering distributions therefore, what we look for is:

1- Universal Coverage programmes

Countries in high risk malaria areas with national (typically) or regional universal coverage programmes that do not have all the nets committed in order to achieve nationwide universal coverage. The weekly AMP email is one source of information to alert us to areas of need. However it is an imperfect source as it is not always up to date so our own research always occurs.

2- Proof of need

Proof of need by the NMCP for AMF nets via provision of relevant data with clear statement of the associated assumptions and rationale

3- Acceptable Distribution Partner

A distribution partner with the ability to take responsibility for and carry out a successful distribution, including pre and post distribution elements. Often the lead distribution partner is not a country's NMCP due to the level of resources and/or competence they have. However, we always liaise closely with the NMCP and involve them in all stages of a distribution. As NMCPs gain competence, which we see happening, we will seek ultimately to work with them as lead partners, as long as we can be confident of the resources and approach required for a successful distribution

4- Pre-Distribution Registration Survey (PDRS) as part of the approach

Where a universal coverage campaign does not include a PDRS as part of the project structure, we seek to influence that and encourage it to be an integral part of the nationwide approach

5- Encourage other committed funding where relevant

If we believe existing 'committed' funding, from others (and not via AMF) for nets for a universal coverage campaign may in fact be at risk, we seek to encourage affirmation of those funds being committed as we look to commit our own funds for nets.

If it would be helpful, I will be back at my desk in 4 hours and would be happy to take a call to answer any questions you may have on the above and dig out any further information you think may be missing and that would help you.

Kind regards

Rob

Robert Mather

Founder, AMF

Dir: [+44 \(0\)20 7371 8735](tel:+442073718735)

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Mob: [+44 \(0\)7711 263 725](tel:+4407711263725)

Email: rmather@againstmalaria.com

Skype: robmather

Against Malaria Foundation

See where the nets go: www.AgainstMalaria.com/NetDelivery

From: Natalie Stone [mailto:natalie@givewell.org]
Sent: 01 November 2011 20:25
To: rmather
Cc: Elie Hassenfeld
Subject: quick question about declined net requests

Hi Rob,


[Quoted text hidden]


6 attachments


 **noname.eml**
704K

 **noname.eml**
959K

 **noname.eml**
1324K

 **noname.eml**
67K

 **noname.eml**
228K

 **noname.eml**
2847K



Natalie Stone <nstone3@gmail.com>

quick question about declined net requests

Rob Mather <rmather@againstmalaria.com>

Wed, Nov 2, 2011 at 11:06 AM

To: Natalie Stone <natalie@givewell.org>Cc: Elie Hassenfeld <elie@givewell.org>

Natalie-

Please see additional attachments missed from the previous email.

I have also included a Cape Verde proposal, albeit this goes back to early 2010.

Note the Philippines proposal was first received in early 2010 but it was still being worked on and re-submitted by the proposer in 2011 and is intended for distribution in 2012 (see http://www.againstmalaria.com/Distributions_TopLevel.aspx?MapID=103)

Rgds

Rob

Robert Mather

Founder, AMF

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Skype: robmather

Against Malaria Foundation

See where the nets go: www.AgainstMalaria.com/NetDelivery

From: Rob Mather [mailto:rmather@againstmalaria.com]**Sent:** 02 November 2011 14:57**To:** 'Natalie Stone'**Cc:** 'Elie Hassenfeld'**Subject:** RE: quick question about declined net requests


[Quoted text hidden]

Hi Rob,

[Quoted text hidden]

3 attachments

 **noname.eml**
2364K

 **d-DPXXX-CapeVerde-40,000-NazarenesNMCP.doc**
269K

 **d-DPXXX-Philippines-Mariano-15,000-LGUMariano.doc**
375K
