



ANTIRETROVIRAL (ARV) PRICE LIST

The Clinton Foundation HIV/AIDS Initiative (CHAI) supports national governments to expand high-quality care and treatment to people living with HIV/AIDS. CHAI offers reduced prices for antiretrovirals (ARVs) to members of its Procurement Consortium.

SUPPLIERS & PRODUCTS

CHAI has agreements with eight manufacturers of ARV formulations, active pharmaceutical ingredients and/or pharmaceutical intermediates: Aurobindo Pharma, Cipla Ltd., Hetero Drugs, Macleods Pharmaceuticals, Matrix Laboratories, Ranbaxy Laboratories, Strides Arcolab and, Zhejiang Huahai Pharmaceutical Co. The ARVs included in CHAI's pricing agreements are: abacavir (ABC), atazanavir (ATV), didanosine (DDI), efavirenz (EFV), emtricitabine (FTC), lamivudine (3TC), lopinavir/ritonavir (LPV/r), nevirapine (NVP), ritonavir (RTV), stavudine (d4T), tenofovir (TDF) and zidovudine (AZT).

TERMS & CONDITIONS

Prices listed below are available to countries participating in the CHAI Procurement Consortium, which currently includes over 70 nations. These prices apply to procurements by national governments that are members of the CHAI Procurement Consortium, or organizations procuring on behalf of member governments, to support public care and treatment programs. Products should be purchased directly from partner suppliers or through procurement agents representing the aforementioned programs. For TDF products offered by suppliers under a voluntary license from Gilead, indicated pricing is available only to countries covered under the voluntary license. Please contact Neeraj Mohan at nmohan@clintonfoundation.org with any questions related to this issue. Access to CHAI prices assumes prompt payment following the shipment of orders. Purchasers issuing requests for price quotes and/or tenders to which CHAI partner suppliers are invited to respond should reference membership in the CHAI Procurement Consortium, but requests and tenders need not be restricted to CHAI partner suppliers.

PRICES

CHAI prices represent price ceilings at or below which the indicated suppliers must price their products when selling or communicating price quotes for the specified products to members of the CHAI Procurement Consortium. In establishing price ceilings, CHAI aims to offer the lowest available prices to Consortium members while ensuring that products are available from more than one partner supplier wherever possible. Prices listed below are FCA Airport from the point of export. Per person per year prices for pediatric formulations are determined based on the recommended daily dosing for a 10 kg child (unless a formulation is not recommended for a 10kg child, in which case the annual price is calculated based on dosing for an applicable weight band). Note, in the April 2008 CHAI price list, per person per year pricing for five formulations – ABC 60mg, ABC+3TC 60/30mg, AZT+3TC 60/30mg, AZT+3TC+NVP 60/30/50mg and d4T 15mg – was calculated based on daily dosing for a pediatric weight band below 10 kg. Per person per year prices for these five formulations have been adjusted to reflect the annual cost of treatment for a 10kg child.

QUALITY

CHAI is committed to the sustainable supply of high-quality ARVs, consistent with the specifications of dossiers approved by the World Health Organization (WHO), U.S. FDA or a stringent regulatory authority (SRA) as defined by the International Conference on Harmonization (ICH). In the list below, footnotes specify the applicable quality assurance status for each formulation: (1) Approved by the WHO Prequalification Programme; (2) Approved by the U.S. FDA or other SRA; (3) Recommended by the WHO Expert Review Panel; and (4) Submitted to the WHO, U.S. FDA or other SRA for review.

Clinton Foundation HIV/AIDS Initiative—Antiretroviral (ARV) Price List

ADULT PRODUCT		CEILING PRICE (USD)			SUPPLIER							
Name and strength	Packaging	Per year	Per pack	Per unit	Aurobindo	Cipla	Hetero	Huahai	Macleods	Matrix	Ranbaxy	Strides
3TC (150mg)	HDPE bottle 60 tablets	\$34	\$2.83	\$0.047	✓ ^{1,2}	✓ ¹	✓ ^{1,2}		✓ ²	✓ ^{1,2}	✓ ^{1,2}	✓ ^{1,2}
ABC (300mg)	HDPE bottle 60 tablets	\$234	\$19.50	\$0.325	✓ ²	✓ ^{1,2}				✓ ^{1,2}		✓ ⁴
AZT (300mg)	HDPE bottle 60 tablets	\$96	\$8.00	\$0.133	✓ ^{1,2}	✓ ¹	✓ ²			✓ ^{1,2}	✓ ^{1,2}	
AZT (300mg) + 3TC (150mg)	HDPE bottle 60 tablets	\$115	\$9.58	\$0.160	✓ ^{1,2}	✓ ^{1,2}	✓ ^{1,2}			✓ ^{1,2}		✓ ¹
AZT (300mg) + 3TC (150mg) + NVP (200mg)	HDPE bottle 60 tablets	\$149	\$12.42	\$0.207	✓ ²	✓ ^{1,2}	✓ ¹			✓ ^{1,2}		✓ ⁴
ATV (300mg)*	HDPE bottle 30 capsules	\$265	\$22.08	\$0.736						✓ ⁴		
d4T (30mg)	HDPE bottle 60 capsules	\$25	\$2.08	\$0.035	✓ ^{1,2}		✓ ²		✓ ⁴	✓ ^{1,2}	✓ ¹	✓ ^{1,2}
d4T (30mg) + 3TC (150mg)	HDPE bottle 60 tablets	\$49	\$4.08	\$0.068	✓ ⁴	✓ ^{1,2}				✓ ^{1,2}		✓ ^{1,2}
d4T (30mg) + 3TC (150mg) + NVP (200mg)	HDPE bottle 60 tablets	\$89	\$7.42	\$0.124	✓ ³	✓ ^{1,2}	✓ ¹			✓ ¹		✓ ²
ddI (100mg)	HDPE bottle 60 tablets	\$185	\$7.71	\$0.128	✓ ²							
ddI (200mg)	HDPE bottle 60 tablets	\$185	\$15.42	\$0.257	✓ ²							
ddI EC (250mg)	HDPE bottle 30 capsules	\$156	\$13.00	\$0.433	✓ ²					✓ ⁴		
ddI EC (400mg)	HDPE bottle 30 capsules	\$240	\$20.00	\$0.667	✓ ²					✓ ⁴		
EFV (600mg)	HDPE bottle 30 tablets	\$105	\$8.75	\$0.292	✓ ^{1,2}	✓ ^{1,2}	✓ ^{1,2}			✓ ^{1,2}	✓ ¹	✓ ^{1,2}
LPV/r (200/50mg)	HDPE bottle 120 tablets	\$470	\$39.17	\$0.326	✓ ²	✓ ³				✓ ^{1,2}		
NVP (200mg)	HDPE bottle 60 tablets	\$40	\$3.33	\$0.056	✓ ^{1,2}	✓ ^{1,2}	✓ ^{1,2}	✓ ²	✓ ²	✓ ^{1,2}	✓ ^{1,2}	✓ ^{1,2}
RTV (100mg), heat-stable*	HDPE bottle 30 tablets	\$90	\$7.50	\$0.250						✓ ⁴		
TDF (300mg)	HDPE bottle 30 tablets	\$99	\$8.25	\$0.275		✓ ^{1,2}	✓ ⁴			✓ ²		✓ ⁴
TDF + 3TC (300/300mg)*	HDPE bottle 30 tablets	\$120	\$10.00	\$0.333			✓ ⁴			✓ ²		
TDF + 3TC + EFV (300/300/600mg)	HDPE bottle 30 tablets	\$210	\$17.50	\$0.583						✓ ⁴		
TDF + FTC (300/200mg)	HDPE bottle 30 tablets	\$150	\$12.50	\$0.417	✓ ²	✓ ⁴				✓ ²		✓ ⁴
TDF + FTC + EFV (300/200/600mg)	HDPE bottle 30 tablets	\$239	\$19.92	\$0.664						✓ ³		

* CHAI has negotiated a price of USD \$425 per person per year for a co-packaged once-daily second-line regimen containing ATV, heat-stable RTV and a fixed dose combination of TDF+3TC. This product will be available for procurement in 2010.

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PEDIATRIC PRODUCT		CEILING PRICE (USD)			SUPPLIER					
Name and strength	Packaging	Per year	Per pack	Per unit	Aurobindo	Cipla	Hetero	Macleods	Matrix	Strides
3TC (50mg/5ml)	HDPE bottle 240ml	\$27	\$1.80	\$0.008	✓ ²	✓ ^{1,2}				
ABC (20mg/ml)	HDPE bottle 240ml	\$203	\$13.53	\$0.056	✓ ²	✓ ³				
ABC 60mg	HDPE bottle 60 tablets	\$132	\$5.50	\$0.092	✓ ²				✓ ³	
ABC (60mg) + 3TC (30mg)	HDPE bottle 60 tablets	\$180	\$7.50	\$0.125	✓ ²				✓ ³	
AZT (50mg/5ml)	HDPE bottle 240ml	\$64	\$2.14	\$0.009	✓ ²	✓ ^{1,2}				
AZT (100mg)	HDPE bottle 100 capsules	\$36	\$5.00	\$0.050	✓ ²	✓ ^{1,2}			✓ ⁴	
AZT (60mg) + 3TC (30mg)	HDPE bottle 60 tablets	\$80	\$3.33	\$0.056	✓ ^{2,3}				✓ ¹	
AZT (60mg) + 3TC (30mg) + NVP (50mg)	HDPE bottle 60 tablets	\$108	\$4.50	\$0.075					✓ ³	
d4T (1mg/ml)	HDPE bottle 200ml	\$48	\$1.34	\$0.007	✓ ^{1,2}	✓ ²				
d4T (15mg)	HDPE bottle 60 capsules	\$17	\$1.42	\$0.024	✓ ²		✓ ²	✓ ⁴	✓ ²	
d4T (20mg)	HDPE bottle 60 capsules	\$9	\$1.50	\$0.025	✓ ²		✓ ²	✓ ⁴	✓ ²	
d4T (6mg) + 3TC (30mg)	HDPE bottle 60 tablets	\$48	\$2.00	\$0.033		✓ ²				
d4T (12mg) + 3TC (60mg)	HDPE bottle 60 tablets	\$41	\$3.42	\$0.057		✓ ²				
d4T (6mg) + 3TC (30mg) + NVP (50mg)	HDPE bottle 60 tablets	\$60	\$2.49	\$0.042		✓ ^{1,2}				
d4T (12mg) + 3TC (60mg) + NVP (100mg)	HDPE bottle 60 tablets	\$54	\$4.54	\$0.076		✓ ^{1,2}				
ddI EC (125mg)	HDPE bottle 30 tablets	\$67	\$5.58	\$0.186	✓ ²				✓ ⁴	
ddI EC (200mg)	HDPE bottle 30 tablets	\$81	\$6.75	\$0.225	✓ ²				✓ ⁴	
EFV (50mg)	HDPE bottle 30 tablets	\$27	\$2.25	\$0.075	✓ ²				✓ ⁴	
EFV (200mg)	HDPE bottle 90 capsules	\$48	\$12.00	\$0.133	✓ ²	✓ ²			✓ ⁴	✓ ¹
LPV/r (100/25mg)	HDPE bottle 120 tablets	\$280	\$23.33	\$0.194	✓ ²				✓ ¹	
NVP (50mg/5ml)	HDPE bottle 240ml	\$55	\$1.83	\$0.008	✓ ^{1,2}	✓ ¹				